



Effective C.Y. 2017

Subject: MMP Rebate Program

Greetings -

Thank you for the opportunity to provide a quotation. We are delighted to be working with you.

At MMP we understand that the introduction of a new Product to the Marketplace can be a challenging endeavor in terms of financial resources. That's exactly why we offer the following "Rebate" program, for your advantage.

It would be economically unwise for us to offer deep discounts on small volume orders, since only a small percentage of the many hundreds of Customer Orders we satisfy each year, result in volume business. However, since you have indicated that your project has valid volume potential, here's what we can do to help:

- 1) Place your order for Prototype Samples, at the (1-9 Pcs) price quoted.
- 2) Receive and evaluate the Prototype Samples as you normally would do.
- 3) When you are ready to place a volume order, usually 100 units (but sometimes less, depending on the value of the item[s] involved) we will provide an immediate CREDIT to you, **for the difference between the Sample price, and the Volume price.**
- 4) By mentioning this program when you place your volume order, this credit will be applied to your first Invoice (whether Credit Card or approved Open Terms) so the prototypes you purchased for the initial evaluation will cost you no more than the volume price!

We have implemented this program successfully with many Customers over the past 16 years in Business, and it has been widely accepted and, we've been told, greatly appreciated as a means to potentially offset the higher costs getting a project off the ground.

Please let us know if you are interested in taking advantage of this unique offer.

Best Regards,
Randy Cordes
Midwest Motion Products
1000 Industries Circle
Howard Lake, MN. 55349

Ph. [320-490-7060 EXT. 205](tel:320-490-7060)

Fx. [480-247-4096](tel:480-247-4096)

www.midwestmotion.com
randy@midwestmotion.com

*MMP warrants all of our products against defects in material and workmanship for a full year following the shipment of the item. We provide a full set of detailed specifications for each product we sell, for your approval. We do not warrant our products for any specific applications. It is the responsibility of the user to protect the product from physical and electrical damage, and to determine the suitability of the product, including all User Safety considerations, for their own application. Orders placed are non-cancellable, non-returnable.

MIDWEST MOTION PRODUCTS

Design, Manufacturing & Distribution — Motion Control Equipment

1000 Industries Circle Howard Lake, MN. 55349

Phone: 320-480-7060 eFax: 480-247-4096

www.midwestmotion.com

email: sales@midwestmotion.com